

21st Real Estate Law Summit



CHAIR: **Joel Kadish**, Barrister and Solicitor

HONOURARY CHAIR: **Sidney Troister, KC, LSM**, *Torkin Manes LLP*

April 16, 2024

April 17, 2024

9:00 a.m. to 4:00 p.m.

Total CPD Hours = 9 h Substantive + 2 h Professionalism ^P

+ 1 h EDI Professionalism ^e

**Law Society of Ontario
Donald Lamont Learning Centre
130 Queen St. W.
Toronto, ON**

SKU CLE24-0040700

Agenda

DAY ONE: April 16, 2024

9:00 a.m. – 9:15 a.m.

Welcome

Joel Kadish, Barrister and Solicitor

Sidney Troister, KC, LSM, *Torkin Manes LLP*

9:15 a.m. – 9:40 a.m.	<i>Lake v. Cambridge (City): What this Case Means for Title Searching and Beyond (10 m^P)</i>
	<i>Alan Kay, Pallett Valo LLP</i>
	<i>Marc Whiteley, Pallett Valo LLP</i>
9:40 a.m. – 10:05 a.m.	Off-Title Searches
	<i>Andrew Fortis, Hummingbird Lawyers LLP</i>
10:05 a.m. – 10:15 a.m.	Question and Answer Session
10:15 a.m. – 10:35 a.m.	Break
10:35 a.m. – 11:00 a.m.	Conflicts of Interest (20 m^P)
	<i>Glenn Stuart, Executive Director, Professional Regulation, Law Society of Ontario</i>
11:00 a.m. – 11:30 a.m.	Estate Conveyancing (10 m^P)
	<i>Michele Allinotte, Journey Law Professional Corporation</i>
	<i>Maxim Piva, Journey Law Professional Corporation</i>
11:30 a.m. – 11:55 a.m.	Specific Performance - Is it Still a Thing / Time of the Essence Clauses - What are we Doing Here?
	<i>Doug Bourassa, Torkin Manes LLP</i>
11:55 a.m. – 12:15 p.m.	Question and Answer Session
12:15 p.m. – 1:15 p.m.	Lunch

- 1:15 p.m. – 1:45 p.m.** **Indigenous Law - Land on Reserve (30 m [ⓔ])**
Cherie Brant, Borden Ladner Gervais LLP
- 1:45 p.m. – 2:40 p.m.** **Environmental Clauses in Agreements – Understanding Liability and Avoiding Drafting Pitfalls**
Rosalind Cooper, C.S., Fasken Martineau DuMoulin LLP
Jasmeen Kabuli, Fasken Martineau DuMoulin LLP
Anna Lu, Fasken Martineau DuMoulin LLP
- 2:40 p.m. – 2:50 p.m.** **Question and Answer Session**
- 2:50 p.m. – 3:10 p.m.** **Break**
- 3:10 p.m. – 3:45 p.m.** **The Business of Law (20 m [Ⓟ])**
Matthew Wilson, C.S., Siskinds LLP
- 3:45 p.m. – 4:00 p.m.** **Question and Answer Session**
- 4:00 p.m.** **End of Day One**
- 4:00 p.m. – 6:00 p.m.** **Reception**

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SKU CLE24-0040701

Agenda

DAY TWO: April 17, 2024

9:00 a.m. – 9:05 a.m.

Welcome

Joel Kadish, Barrister and Solicitor

Sidney Troister, KC, LSM, *Torkin Manes LLP*

- 9:05 a.m. – 9:35 a.m.** **Giving ILR on Alternative Circumstances: Acting for a Borrower (10 m^P 10 m^E)**
- Mark Gelfand, *Keslasy Freedman Gelfand LLP*
- Jonas Rubinoff, *Rubinoff Law*
- 9:35 a.m. – 10:05 a.m.** **Real Estate Market Insights**
- Emily Cheung, Director, CPA, Data Analytics & Insights, *Teranet® Inc.*
- 10:05 a.m. – 10:20 a.m.** **Question and Answer Session**
- 10:20 a.m. – 10:40 a.m.** **Break**
- 10:40 a.m. – 11:10 a.m.** **Handling Difficult Conversations and Other Things They Didn't Teach You in Law School (20 m^P 10 m^E)**
- Lana Saleh, *Legal Aid Ontario*
- 11:10 a.m. – 11:35 a.m.** **Municipal Law Primer**
- Leo Longo, C.S., *Aird & Berlis LLP*
- Matthew Longo, *City of Toronto Legal Department*
- 11:35 a.m. – 12:00 p.m.** **No Take-Backsies! Understanding the Law of Repudiation in a Purchase and Sale**
- Simon Crawford, *Bennett Jones LLP*
- 12:00 p.m. – 12:15 p.m.** **Question and Answer Session**
- 12:15 p.m. – 1:15 p.m.** **Lunch**

1:15 p.m. – 1:40 p.m.	Commercial Agreements of Purchase and Sale Tamara Katz, <i>Gardiner Roberts LLP</i> Robert Schwartz, <i>Gardiner Roberts LLP</i>
1:40 p.m. – 2:10 p.m.	What’s New in Fraud and Social Engineering (30 m^P) Raymond Leclair, Vice-President, Public Affairs, <i>Lawyers’ Professional Indemnity Company (LAWPRO[®])</i>
2:10 p.m. – 2:20 p.m.	Question and Answer Session
2:20 p.m. – 2:40 p.m.	Break
2:40 p.m. – 3:05 p.m.	Issues in Condominium Conveyancing Evan Holt, <i>Shibley Righton LLP</i> Audrey Loeb, LLM, LSM, OOnt, <i>Shibley Righton LLP</i>
3:05 p.m. – 3:25 p.m.	An Overview of the Land Survey: Know “What” it Can (and Can’t Do) and “When” to Consult it Saša Krcmar, MBA, OLS, OLIP, Principal & Condo Specialist, <i>Krcmar Surveyors Ltd.</i>
3:25 p.m. – 3:50 p.m.	Chat with Rosenblatt (10 m^E) Reuben Rosenblatt, LLD, KC, LSM Sidney Troister, KC, LSM, <i>Torkin Manes LLP</i>
3:50 p.m. – 4:00 p.m.	Question and Answer/ Closing Remarks
4:00 p.m.	End of Program